

JOB DESCRIPTION

Director for Low Carbon Built Environment and Sustainable Cooling

ALLIANCE FOR AN ENERGY EFFICIENT ECONOMY

Alliance for an Energy Efficient Economy (AEEE) supports policy implementation and enables the energy efficiency market with a not-for-profit motive. AEEE promotes energy efficiency as a resource and collaborates with industry and government to transform the market for energy-efficient products and services, thereby contributing toward meeting India's goals on energy security, clean energy, and climate change. AEEE collaborates with diverse stakeholders such as policymakers, government officials, businesses and industries, consumers, researchers, and civil society organizations. We encourage you to check out some of our flagship initiatives, such as the [India Cooling Action Plan](#), [Solar Decathlon India](#), [State Energy efficiency Index](#), and [our publications](#).

PURPOSE OF THE ROLE

AEEE is looking for a self-motivated, positive and passionate individual with a problem-solving and growth mindset who will join our team to further enhance & empower our brand identity and recognition.

ROLE POSITIONING

Designation(s)	Director
Function (Job function)	Low Carbon Built Environment and Sustainable Cooling
Reporting Matrix	Senior Director, Programs and Research
Location (City name)	New Delhi, India
Employment type	Full-Time

RESPONSIBILITIES

KEY RESPONSIBILITIES AREAS:

1. Identify, create, and pursue business development opportunities by developing big ideas and continuing domain work to have a significant impact.
2. Lead the development of new programs, policies, financing models, and deployment of appropriate technologies at scale towards: decarbonising the building sector, sustainable and heat-resilient affordable housing, increasing access to thermal comfort, cooling and heat adaptation and reducing cooling related emissions.
3. Provide thought leadership, strategic communications and leadership on the team's policy, domain research, and analyses.
4. Collaborate and engage with the government, AEEE member companies, and funders.
5. Serve as a spokesperson for AEEE on a broad range of platforms.

KEY PERFORMANCE INDICATORS

REQUIRED EDUCATIONAL QUALIFICATION & RELEVANT EXPERIENCE

1. Minimum requirement: Master's degree in engineering, public policy, architecture, building science, management, or a related field.
2. Preferred: Ph.D. in public policy, architecture, engineering, management, or a related field.
3. Minimum of 15+ years of relevant experience in business, industry, research, policy, or technology domains related to the built environment and HVAC&R. A minimum of 3 years in fundraising.
4. Proven executive presence and strong network, with a track record in developing relationships with funders, clients, partners, and service providers.
5. Demonstrated experience in:
6. Conceiving impactful ideas and developing high-quality proposals.
7. Managing programs and mentoring diverse teams.
8. Identifying research gaps and driving solutions across policy, technology, or financing areas.
9. Strong verbal and written communication skills.
10. Commitment to AEEE's vision, mission, values, theory of change, and organisational goals.

WORKING AT ALLIANCE FOR AN ENERGY EFFICIENT ECONOMY

WHAT AEEE OFFERS YOU

This an exciting time to join a growing AEEE team and join us at our LEED Platinum certified office in New Delhi. AEEE advocates for data driven and evidence-based energy efficiency policies that will unleash innovation and entrepreneurship within the country to create an energy-efficient economy. We hold **Respect** for all, **Integrity** at all times, **Synergy** within AEEE and **Excellence** at work (**RISE**) as our core values and central to building a culture that is unique to us. We provide a dynamic and progressive environment with opportunities to grow both professionally and personally while contributing to the country's progress. We have a start-up mindset and offer a friendly team environment with the opportunity to work on highly successful and dynamic portfolio of programs where your performance and contributions to the growth of AEEE is the ticket to your professional excellence. We have a strong commitment to our people and strive to live by our values as we listen, learn and provide equal opportunities to young and experienced staffers, and to technical, support function, and individual contributors.

HOW TO APPLY

Please mail your updated profile mentioning the role that your applying for jobs@aeee.in

