

JOB DESCRIPTION

Deputy Director/ Program Lead for Low Carbon Built Environment and Sustainable Cooling

[Application link](#)

ALLIANCE FOR AN ENERGY EFFICIENT ECONOMY

The Alliance for an Energy Efficient Economy (AEEE) supports policy implementation and enables the energy efficiency market with a not-for profit motive. AEEE promotes energy efficiency as a resource and collaborates with industry and government to transform the market for energy-efficient products and services, thereby contributing toward meeting India's goals on energy security, clean energy, and climate change.

"Your Career. India's Energy and Decarbonisation Future."

At AEEE, you don't just build a career—you build a legacy, contributing to India's energy transition and climate resilience. We are a movement for energy efficiency, proud to contribute to nation-building, climate resilience, and sustainable growth.

PURPOSE OF THE ROLE

The Alliance for an Energy Efficient Economy (AEEE) is seeking a self-motivated, visionary, and impact-driven Deputy Director/ Program Lead to lead its work in Low Carbon Built Environment and Sustainable Cooling. The Deputy Director/ Program Lead will play a critical leadership role in shaping and scaling programs that accelerate Decarbonisation of the building sector while advancing sustainable, affordable, and climate-resilient cooling solutions.

The role will focus on translating research and domain expertise into actionable strategies, supporting policy engagement, market development, project implementation and stakeholder partnerships. The role will work closely with policymakers, government departments, AEEE member companies, private sector organisations, funders and other partners to create and scale solutions in the built environment and sustainable cooling.

The ideal candidate will bring strong domain knowledge, project and programme leadership experience, stakeholder management skills and the ability to lead a multidisciplinary team while delivering measurable impact.

ROLE POSITIONING	Designation(s)	Deputy Director/ Program Lead
	Function (Job function)	Low Carbon Built Environment and Sustainable Cooling
	Reporting Matrix	Senior Director, Programs and Research
	Location (City name)	New Delhi, India
	Employment type	Full-Time

RESPONSIBILITIES

1. Identify, develop, and pursue business development opportunities by developing new ideas, strengthening domain work, and building partnerships that contribute to AEEE's strategic objectives and create significant impact.
2. Lead and contribute to the development and implementation of programmes, policies, financing models, and deployment pathways towards decarbonising the building sector, promoting sustainable and heat-resilient affordable housing, increasing access to thermal comfort, advancing cooling and heat adaptation, and reducing cooling-related emissions.
3. Provide thought leadership and technical leadership for the team's policy, domain research, analysis, and strategic communications, and translate evidence and insights into actionable recommendations, programmes, and market opportunities.
4. Collaborate and build strategic relationships with Central and State Government ministries and departments, policymakers, AEEE member companies, leading private sector companies, funders, and other market actors to identify emerging needs and opportunities, advance policy, programmes, and partnerships, develop markets for low-carbon built environment and sustainable cooling solutions, and create pathways for scaling AEEE's work.
5. Represent AEEE and contribute to its thought leadership and visibility through conferences, consultations, workshops, industry forums, media interactions, and other relevant platforms, serving as a spokesperson where appropriate.
6. Lead and manage projects and programmes as Project Lead, or Programme Lead, with responsibility for project design, planning, stakeholder coordination, implementation, delivery, monitoring, and achievement of agreed outcomes.
7. Drive effective project management and implementation, including work planning, resource allocation, timelines, budgets, risk management, partner coordination, quality assurance, and timely delivery of project milestones and outputs.
8. Lead, manage, mentor, and develop a multidisciplinary team of approximately 10 members, fostering accountability, collaboration, professional development, and a high-performance work culture.
9. Build and maintain strategic relationships with ministries, State Government departments, private sector companies, AEEE members, and other partners to identify emerging needs, opportunities for collaboration, and pathways for scaling AEEE's work.
10. Work closely with other AEEE verticals and functions to develop cross-cutting initiatives, strengthen programme implementation, and maximise organisational impact.

**KEY
PERFORMANCE
INDICATORS**

GENERAL

At AEEE, we think together, build together, and grow together, fostering collaboration across boundaries. You will work side-by-side with engineers, economists, architects, data scientists, and policy experts. We encourage experimentation and ideation to solve complex problems.

- Ability to provide strategic direction while effectively collaborating with multidisciplinary teams to drive programs and research with minimal oversight.
- Strong written and verbal communication skills, with the ability to articulate complex technical and policy issues clearly to diverse stakeholders.
- Demonstrated capability to manage multiple priorities, adapt to evolving contexts, and deliver high-quality outcomes within tight timelines.
- Commitment to intellectual rigour, evidence-based decision-making, and excellence in program design, research, and execution.
- Ability to foster a collaborative, inclusive, and high-performance work culture across internal teams and external partners.
- Capacity to independently conceptualise, lead, and scale initiatives while ensuring alignment with organisational goals and impact objectives.

**REQUIRED EDUCATIONAL QUALIFICATION & RELEVANT
EXPERIENCE**

1. Minimum requirement: Master's degree in engineering, public policy, architecture, building science, management, or a related field.
2. Preferred: Ph.D. in public policy, architecture, engineering, management, or a related field.
3. Minimum of 12+ years of relevant experience in business, industry, research, policy, or technology domains related to the built environment and HVAC&R. A minimum of 3 years in fundraising.
4. Proven executive presence and strong network, with a track record in developing relationships with funders, clients, partners, and service providers.

5. Demonstrated experience in:
 - Conceiving impactful ideas and developing high-quality proposals.
 - Managing programs and mentoring diverse teams.
 - Identifying research gaps and driving solutions across policy, technology, or financing areas.
 - Strong verbal and written communication skills.
6. Commitment to AEEE's vision, mission, values, theory of change, and organisational goals.

HOW TO APPLY

If you are confident that you meet the above criteria and are excited to be part of the dynamic team at AEEE, we would love to hear from you!

To apply for this position, kindly fill out the [google form](#).

To learn more about AEEE and our work, please visit: www.aeee.in

Please note that only shortlisted candidates will be contacted. We sincerely appreciate your interest in joining us